

*You must complete all of the requirements and pay the \$199.00 "one time" application fee in order to earn the certification!*

***REALTOR® members will be eligible to receive BPOs through a partnership with REALTORS® Property Resource (RPR)!***

Whether you are experienced at preparing broker price opinions or are new to the business, this brand-new course from NAR will provide you with the knowledge and skills to reduce your risk and increase your opportunities by creating professional and accurate BPOs.

- ✓ Module 1: Roles & Responsibilities
- ✓ Module 2: Tools
- ✓ Module 3: BPO Assignment
- ✓ Module 4: Putting It All Together
- ✓ Resources & California state information



**Date: October 31, 2011**

**Time: 9:00 am – 4:00 pm**

**Cost: \$125.00**

**Location: Southwest Los Angeles  
Assoc. of REALTORS®  
4437 W. Slauson Ave.  
Los Angeles, CA 90043**

**Register online:**

**<http://www.coachingtoexcellence.com/bpor>**

- Attend the one day class and pass the 30 question, multiple choice, closed book exam. ***You must be a current member of NAR & bring your nine digit NRDS number to class with you!***
- Listen to 1 one hour webinar (no fee). Webinar is available at <http://www.bpor.org>.
- Complete the BPO membership form & pay the "one time" application fee of \$199.00 once you have listened to the webinar. Students will then receive access to a private "members only" web site, marketing materials, webinars, logo, research etc.

This course is also an elective for the Accredited Buyers Representative (ABR) designation.



Course Provider: Coaching To Excellence  
Instructor: Debbie Rodgers

ABR, ABRM, AHWD, CRB, GREEN, GRI, e-PRO, PMN, RSPS, SFR, SRES  
2007 Distinguished SRES® & NAR Hall of Fame Instructor

